

Senior Underwriting Executive: Casualty

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Genesis Management and Insurance Services Corporation (Genesis) is a premier alternative risk transfer provider, offering innovative solutions for the unique needs of public entity and education clients. Genesis takes pride in being a long-term thought partner and provider of insurance and reinsurance to public sector, K-12 and higher education self-insured individual risks, pools and trusts for over 30 years.

Genesis is a wholly-owned subsidiary of General Re Corporation, a subsidiary of Berkshire Hathaway Inc. General Re Corporation is a holding company for global reinsurance and related operations with more than 2,000 employees worldwide. Our first-class financial security receives the highest financial strength ratings.

Genesis currently offers an excellent opportunity for a **Senior Underwriting Executive** in our Chicago, IL office or performed remotely for appropriately qualified individual.

ROLE DESCRIPTION

Commercial Casualty Underwriting/Marketing Expertise

Requires strong skills in **commercial casualty underwriting** of Auto Liability, General Liability and Professional lines of business. Large account or excess-of-loss casualty underwriting experience is required. Understanding of large account pricing techniques, actuarial loss analysis, insurance and reinsurance contracts. In addition, this role involves both marketing and underwriting. The candidate will have strong interpersonal skills and must travel to industry conferences, broker visits, and client visits. Critical thinking skills are a must for this position, as the successful Senior Underwriting Executive will have an ability to shape solutions on risks to meet both client and company objectives. Ability to communicate effectively with brokers and insureds, as well as senior management, claim personnel and others within the company, is essential.

Primary Responsibilities

The **Senior Underwriting Executive** will be a member of the Genesis Western Region, which is managed from our Chicago branch office and reports directly to the Western Region Manager. The Senior Underwriting Executive responsibilities will include management of an existing book of renewal accounts, and direct responsibility for development of new business. Initial individual underwriting authority will be commensurate with experience in the PE/Education space.

Senior Underwriting Executive

Brings strong leadership and thought partner approach to the job. Takes responsibility for developing and maintaining a profitable book of business. Effectively and efficiently handles submissions from both retail and wholesale brokerage community. Fosters collaborative relationships with associates in the Underwriting Services Division, Claims, Business Development Division and other associates within the General Star/Genesis organization and the General Re Group.

It is the General Re Corporation continuing policy to afford equal employment opportunity to all employees and applicants for employment without regard to race, color, sex (including childbirth or related medical conditions), religion, national origin or ancestry, age, past or present disability, marital status, liability for service in the armed forces, veterans status, citizenship, sexual orientation, gender identity, or any other characteristic protected by applicable law. In addition, Gen Re provides reasonable accommodation for qualified individuals with disabilities in accordance with the Americans with Disabilities Act.

Key Responsibilities:

- Manage an existing renewal book of Public Entity and Education casualty business spread throughout the U.S., achieving corporate underwriting/pricing objectives while concurrently addressing insured's needs.
- Development of new business opportunities through the brokerage community active in the Public Entity and Education space, in accordance with corporate underwriting and pricing objectives.
- Development of relationships with key brokers in the Public Entity and Education space, establishing a personal brand of high competence and responsiveness.
- Representation of the Genesis brand through attendance and participation in industry conferences.
- Collaborative engagement with other members of the Genesis underwriting team, as well as other associates, to support disciplined underwriting decisions on complex risks.

Additional Responsibilities:

- Demonstrate a desire for continuous learning by pursuing knowledge acquisition from established industry sources as well as internal company resources.
- Support Genesis marketing and branding efforts through occasional project assignments.
- Self-directed goal setting (with support from manager) for purposes of career development and to provide ever-increasing value to the Genesis franchise and General Re Group.

ROLE QUALIFICATIONS AND EXPERIENCE

- Sustained track record in commercial casualty underwriting with at least five years of senior underwriting experience. Public Entity/Education underwriting experience preferred, but strong candidates with alternative underwriting experience will be considered.
- Public Entity/Education marketplace experience is preferred but not required
- Knowledge of casualty lines of business (Auto Liability, General Liability, Professional).
- Working knowledge of admitted and non-admitted insurance standards, practices and principles.
- Working knowledge of reinsurance standards, practices and principles.
- Strong understanding of optimizing underwriting profits through sound underwriting practices for commercial casualty insurance and reinsurance.
- Excellent analytical and communication skills.
- Excellent critical thinking skills.
- Attention to detail and accuracy.
- Ability to work independently and collaborate with colleagues within and across departments.
- Proficient Technology skills, including Outlook, Word, Excel, Teams, SharePoint and Adobe.

Education

- College degree required. CPCU or other relevant industry designations preferred.

If you want to shape your future with us, please send your resume to Linda Dalesio in Human Resources: ldalesio@genre.com

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